



BACKUP. SECURITY. MANAGEMENT. RECOVERABILITY.

Total Data Protection

One managed protection stack for workloads, collaboration data and day-to-day resilience, powered by Acronis Cyber Protect Cloud and delivered through Soteria Cloud.

Backup and recovery

EDR/XDR and RMM

Microsoft 365 and Google Workspace backup

TDP

Total Data Protection
Managed cyber resilience stack

Ready service

Backup

Security

Management

SaaS

PROTECTION SUMMARY
Backup, security, management, and recoverability.

Servers / VMs / Workstations / NAS

EDR/XDR

RMM

Recoverability ready

SAAS BACKUP
Microsoft 365 and Google Workspace

Independent backup and granular recovery for core collaboration data.



WHY IT MATTERS

Modern data loss does not wait for one clean failure mode.

Businesses lose data because someone deletes the wrong mailbox, ransomware encrypts a workstation, a SaaS file is overwritten, a laptop disappears, or a restore was assumed to work but never tested.

Soteria Cloud Total Data Protection closes that gap by bringing backup, endpoint protection, remote monitoring and management, and fair-usage cloud storage into one practical cyber resilience service.

POSITIONING STATEMENT

Total Data Protection is backup with teeth, security with recovery, and management with accountability.

POWERED BY

Acronis Cyber Protect Cloud

DELIVERED BY

Soteria Cloud

BUILT FOR

MSPs, resellers and business customers

Prevention

Reduce common cyber incidents through security controls for applicable endpoint and server-style workloads.

Detection and response

Support suspicious activity visibility and response capability where EDR/XDR applies.

Recoverability

Protect workloads and SaaS collaboration data with managed backup and restore options.



WHAT IS INCLUDED

A practical resilience bundle, not just a backup licence.

TDP packages different protection layers according to workload type so customers understand what is covered and where each capability applies.

Servers, VMs, workstations and NAS

- Backup and recovery
- EDR/XDR security capability
- RMM and advanced management
- Cloud storage under fair usage
- Centralised monitoring and management
- Policy-based protection

Microsoft 365

- Exchange Online mailboxes
- OneDrive files
- SharePoint Online data
- Microsoft Teams data where supported
- Granular recovery
- Independent backup beyond native retention

Google Workspace

- Gmail
- Google Drive
- Shared drives and Team Drives
- Calendar
- Contacts
- Point-in-time recovery where supported

WORKLOAD TYPE	BACKUP	RMM	EDR/XDR	STORAGE
Workstations	Yes	Yes	Yes	Fair usage
Physical servers	Yes	Yes	Yes	Fair usage
Virtual machines	Yes	Yes	Yes	Fair usage
NAS	Yes	Yes	Yes	Fair usage
Microsoft 365	Yes	No	No	Fair usage
Google Workspace	Yes	No	No	Fair usage



WHY CUSTOMERS CHOOSE TDP

One protection conversation for business resilience.

Backup, security and management are often sold as separate products. TDP brings them into a simpler operating model that customers and partner sales teams can explain.

One protection conversation

Position backup, security and management as one service instead of several disconnected tools.

Built for recoverability

The value is not just that data is copied. The value is that the business can restore the right data when it matters.

Strong fit for partners

MSPs and resellers get a packaged service that is easier to quote, explain and attach to every customer.

Local Soteria Cloud aggregation

Partner enablement, commercial support and local Acronis Cyber Protect Cloud hosting options in South Africa.

IDEAL CUSTOMERS

- SMEs that need practical cyber resilience
- MSP customers needing a standard protection baseline
- Microsoft 365 or Google Workspace organisations
- Businesses with recoverable servers, VMs, workstations or NAS

RESILIENCE VIEW

- Prevention
- Detection and response
- Recoverability
- Operational stability

ABOUT SOTERIA CLOUD

Soteria Cloud helps South African MSPs, resellers and organisations deliver practical cyber resilience through prevention, detection and response, recoverability, and operational stability. Soteria Cloud is an Acronis Platinum Partner and Cloud Aggregator, with local Acronis Cyber Protect Cloud hosting in Teraco Johannesburg and Cape Town.

IMPORTANT NOTE

Specific features, licensing and workload support can vary by Acronis edition, add-on, tenant configuration and commercial agreement. Final scope should always be confirmed against the active Soteria Cloud quote and Acronis tenant configuration.