



Acronis

SOTERIA CLOUD DATA SHEET

Acronis Cyber Frame

Secure HCI and IaaS for service providers - with cyber protection, management and automation integrated from day one.



Acronis Cyber Frame brings virtual machines, networking and storage into a service-provider-ready platform that is integrated with Acronis Cyber Protect Cloud. It gives partners a practical route to resell Acronis-hosted infrastructure or operate a multitenant cloud on their own infrastructure, while keeping protection and operations in one service motion.

Deliver IaaS: Provision VMs, virtual networks, block storage and object storage with tenant controls and customer self-service.

Protect by design: Use integrated backup, security, disaster recovery options and RMM around the Cyber Frame VM lifecycle.

Modernize progressively: Support direct, staged and backup-based migration so workloads can move in controlled phases.

Soteria Cloud is a trusted Acronis partner and cloud aggregator. Deployment design, commercial packaging and regional availability are confirmed during solution assessment.

Choose the deployment model that fits the business

Cyber Frame is available in two editions. Both are designed for service-provider delivery, but they solve different investment, control and time-to-market priorities.



Decision area	Cyber Frame Cloud	Cyber Frame Local
Infrastructure owner	Hosted and operated by Acronis	Hosted by the service provider on qualified infrastructure
Best fit	Fast launch, no hardware procurement, consumption-based service	Long-term control, local infrastructure strategy and margin optimisation
Commercial model	Hourly or monthly consumption of infrastructure resources	Subscription based on physical CPU cores and usable storage
Service delivery	VMs, networking and storage through regional Acronis data centres	Multitenant IaaS from provider-owned or colocated infrastructure
Protection	Backup and security are integrated; DR and other services depend on the selected package	Backup, security, RMM and partner-hosted resilience can be integrated into the service

Primary business cases

- Modernise or replace VMware-based service-provider infrastructure.
- Repatriate selected workloads from hyperscalers into more predictable regional infrastructure.
- Launch a provider-branded multitenant cloud with delegated customer access.
- Run line-of-business applications, databases, development environments and private AI workloads.

South African relevance: Acronis lists Johannesburg as an example Cyber Frame Cloud location in its end-client data sheet. Regional availability still depends on the service-provider offering and must be confirmed for each opportunity.

Start with a workload and commercial assessment

Soteria Cloud can help map the source environment, target service model, migration path, protection tier and operational responsibilities before a proof of concept or customer proposal is built.

[Ask AB about Cyber Frame](#)