



ACRONIS-POWERED. SOTERIA CLOUD DELIVERED.

Soteria Cloud Managed Detection & Response

Detection, response, and recovery guidance for organizations that cannot watch everything themselves.

Managed security

Total Data Protection

Zero Downtime. Zero Data Loss.

PROTECTION OUTCOME

For customers that need stronger security monitoring and incident response confidence without building a full security operations team.

Alerts have little value if nobody has the time, context, or process to act on them.

Acronis Powered by Acronis

The screenshot displays the Soteria Cloud interface for incident management. At the top, it shows 'Incidents' with a count of 135. Below this, a summary bar includes fields for Threat status (Mitigated), Severity (HIGH), Investigation state (Not started), Positivity level (10 / 10), Incident type (Malware detected +1), Created (Dec 28, 2024 01:29:25:868), and Updated (Jan 18, 2025 02:51:39:062). Action buttons for 'Post comment' and 'Remediate entire incident' are present. The main section is titled 'CYBER KILL CHAIN' and includes tabs for 'XDR' and 'ACTIVITIES'. A 'System' dropdown is visible. Below, there's a 'Create process' section with a search bar containing 'smss.exe'. On the right, a detailed view for 'mimikatz.exe' is shown, with tabs for 'OVERVIEW', 'RESPONSE ACTIONS', and 'ACTIVITIES'. The bottom of the screenshot is labeled 'Incident chain and response evidence view'.



WHY IT MATTERS

Protection that connects technology to business resilience.

Alerts have little value if nobody has the time, context, or process to act on them.

SOTERIA CLOUD OFFER

Detection, response, and recovery guidance for organizations that cannot watch everything themselves. Delivered as a Soteria Cloud service with onboarding, policy design, reporting, and local support.

UNDERLYING TECHNOLOGY

Acronis MDR and EDR capabilities

BEST FIT

For customers that need stronger security monitoring and incident response confidence without building a full security operations team.

POSITIONING

Managed security

01

Improve visibility into suspicious activity

02

Create a clearer response path for endpoint incidents

03

Connect response decisions to backup and recovery options



CAPABILITIES

What Soteria Cloud delivers.

Acronis technology provides the engine. Soteria Cloud adds service ownership, local support, and a practical path from protection planning to recoverability.

Core capabilities

- Threat detection workflows
- Endpoint response actions
- Security event review
- Incident escalation support
- Protection policy improvement
- Reporting for stakeholders

Common use cases

- Managed endpoint security
- Ransomware response planning
- Security service uplift for existing backup customers

Built around Acronis security telemetry

Delivered by Soteria Cloud as an operational service

Supports the Total Data Protection story



SERVICE EXPERIENCE

From assessment to ongoing assurance.

Soteria Cloud helps customers move from risk and uncertainty to a managed protection service with clear onboarding, reporting, and support.

Security onboarding

The capability becomes part of a managed Soteria Cloud protection experience.

Monitoring and response workflow setup

The service is deployed with structured onboarding, visibility, and support ownership.

Incident escalation model

The capability becomes part of a managed Soteria Cloud protection experience.

Monthly posture reporting

Ongoing reporting, recovery checks, and service reviews keep protection measurable.

OFFER NAME	Soteria Cloud Managed Detection & Response
POWERED BY	Acronis MDR and EDR capabilities
BUSINESS VALUE	Reduce operational risk, improve resilience, and simplify protection under a single Soteria Cloud service.
NEXT STEP	Book a Soteria Cloud protection assessment to map this offer into the customer environment.

SOTERIA CLOUD

All your data. One strategy. Zero compromise.

Protect every workload, every user, and every business-critical service with a clearer path to resilience.