

SOTERIA CLOUD CYBER PROTECT CLOUD

How to reduce tool sprawl across backup and security

One cloud platform for backup, cyber protection, management, and recovery.

Cyber protection platform

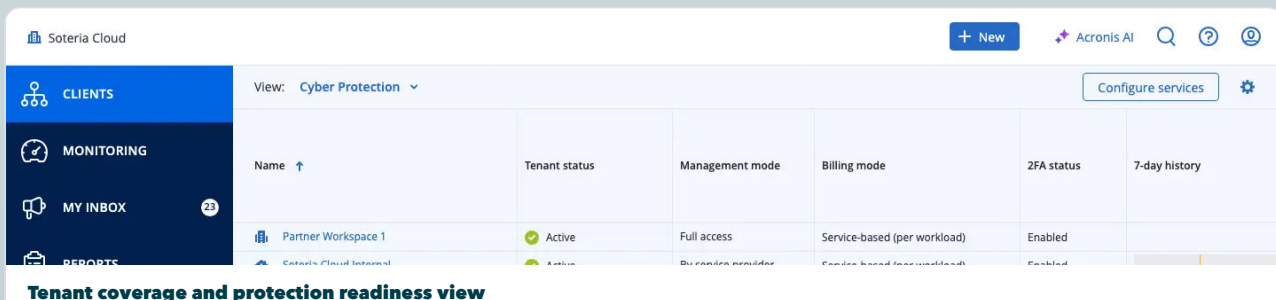
Acronis Cyber Protect Cloud

STARTING POINT

Security tools, backup tools, and management tools often live in separate silos. That creates blind spots when downtime, ransomware, user error, or device failure hits.

For businesses and MSPs that want fewer tools, faster recovery, and a single operational view of protection.

Acronis Powered by Acronis



The screenshot shows the Soteria Cloud interface. On the left is a navigation menu with 'CLIENTS' selected. The main area displays a table titled 'View: Cyber Protection'. The table has columns for Name, Tenant status, Management mode, Billing mode, 2FA status, and 7-day history. There are two rows of data. Below the table is a section titled 'Tenant coverage and protection readiness view'.

Name	Tenant status	Management mode	Billing mode	2FA status	7-day history
Partner Workspace 1	Active	Full access	Service-based (per workload)	Enabled	
Soteria Cloud Internal	Active	Business provider	Service-based (per workload)	Enabled	

Tenant coverage and protection readiness view



STEP-BY-STEP PATH

Move from scope to validated service without losing the buyer's objective.

These are the decisions and checks Soteria Cloud uses to turn Acronis Cyber Protect Cloud capability into a practical service outcome.

01 Confirm objectives	Agree the business outcome, buyer priority, environment scope, and service owner.
02 Prepare access	Confirm the tenant, administrators, required integrations, and any customer approvals.
03 Apply the service	Enable the relevant Acronis-powered capability through the Soteria Cloud operating model.
04 Validate results	Check coverage, reports, alerts, exceptions, and user impact before broad rollout.
05 Review and improve	Use recurring service reviews to keep the protection model current and measurable.

KEY OUTCOME

Reduce tool sprawl across backup and security. The service is shaped around the workloads, users, data, and risk profile that matter most.

TECHNOLOGY FOUNDATION

Acronis Cyber Protect Cloud

PROTECTION FOCUS

Cyber protection platform

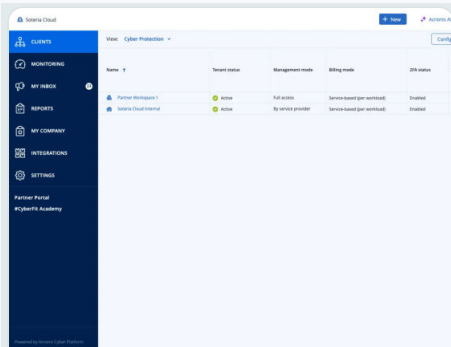
SERVICE OWNER

Soteria Cloud

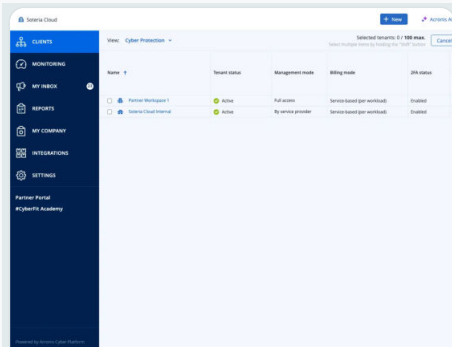
SCREEN CUES

Use the console views to confirm progress and explain the service clearly.

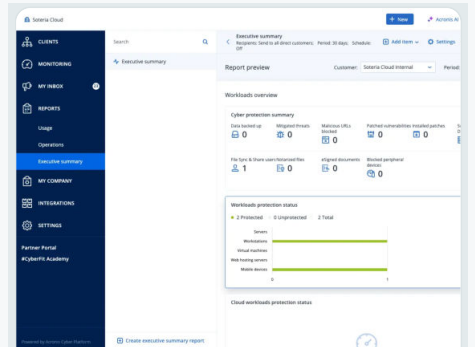
One cloud platform for backup, cyber protection, management, and recovery. The screens below help buyers understand where scope, controls, and reporting evidence come from.



Confirm customer and tenant scope



Enable the right protection services



Review customer-ready evidence

Cyber protection platform scope has named owners and clear exclusions.

Required administrator access and customer approvals are confirmed.

Policies match the workload, user, data, and recovery risk profile.

Reports show coverage, exceptions, and action owners in plain language.

Soteria Cloud review rhythm is agreed for changes, incidents, and renewals.

BUYER CHECKPOINT

Before expanding the service, confirm that the buyer can see what is protected, what is excluded, what needs action, and how Soteria Cloud reports improvement.

OPERATIONAL FIT

Clear coverage, visible progress, and support when it matters.

The result is a protection approach customers can understand, fund, and measure through recurring Soteria Cloud reviews.

01

Reduce tool sprawl across backup and security

02

Recover workloads and SaaS data with more confidence

03

Give service teams a single protection story to sell and support

Controls to put in place

- Workload backup and recovery
- Endpoint and server protection
- Microsoft 365 and Google Workspace protection options
- Remote monitoring and management options
- Central policy, monitoring, and reporting
- Service provider-ready tenant management

Strong fit scenarios

- Standardize customer protection packages
- Replace fragmented backup and endpoint tools
- Create a recurring cyber resilience service

SOTERIA CLOUD

Protection should be operational, not theoretical.

Soteria Cloud brings Acronis-powered capability together with onboarding, support, and recurring review.