

SOTERIA CLOUD CLOUD SECURITY

How to improve cloud security posture

Visibility and control for cloud workloads, networks, and security posture.

Cloud workload protection

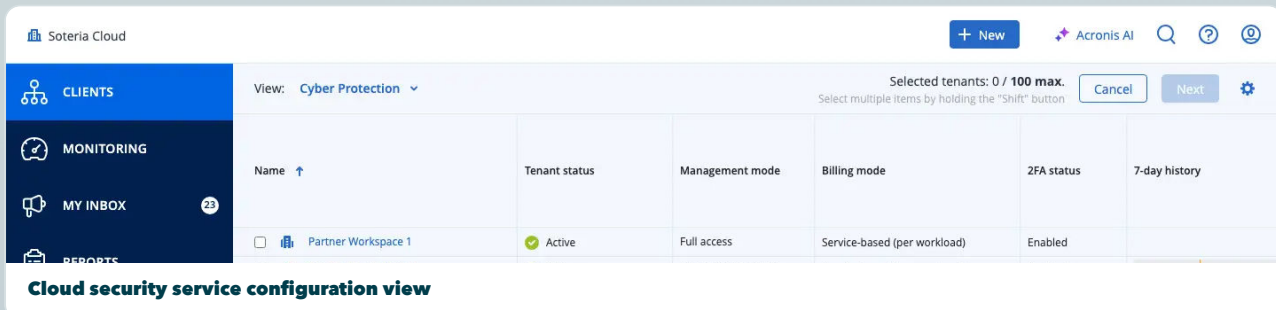
Acronis Cloud Security and Smart Firewall

STARTING POINT

Cloud environments move quickly. Misconfiguration, weak visibility, and unmanaged network exposure create avoidable risk.

For organizations building on Azure or cloud infrastructure that need clearer control over exposure and configuration risk.

Acronis Powered by Acronis



The screenshot displays the Soteria Cloud dashboard. On the left is a navigation menu with 'CLIENTS' selected. The main area shows a table of tenants under the 'Cyber Protection' view. The table has columns for Name, Tenant status, Management mode, Billing mode, 2FA status, and 7-day history. One tenant, 'Partner Workspace 1', is listed with an 'Active' status and 'Full access' management mode. At the top right of the dashboard, there are buttons for '+ New', 'Acronis AI', and search/help icons. Below the table, a header reads 'Cloud security service configuration view'.

Name	Tenant status	Management mode	Billing mode	2FA status	7-day history
Partner Workspace 1	Active	Full access	Service-based (per workload)	Enabled	



STEP-BY-STEP PATH

Move from scope to validated service without losing the buyer's objective.

These are the decisions and checks Soteria Cloud uses to turn Acronis Cloud Security and Smart Firewall capability into a practical service outcome.

01 Confirm objectives	Agree the business outcome, buyer priority, environment scope, and service owner.
02 Prepare access	Confirm the tenant, administrators, required integrations, and any customer approvals.
03 Apply the service	Enable the relevant Acronis-powered capability through the Soteria Cloud operating model.
04 Validate results	Check coverage, reports, alerts, exceptions, and user impact before broad rollout.
05 Review and improve	Use recurring service reviews to keep the protection model current and measurable.

KEY OUTCOME

Improve cloud security posture. The service is shaped around the workloads, users, data, and risk profile that matter most.

TECHNOLOGY FOUNDATION

Acronis Cloud Security and Smart Firewall

PROTECTION FOCUS

Cloud workload protection

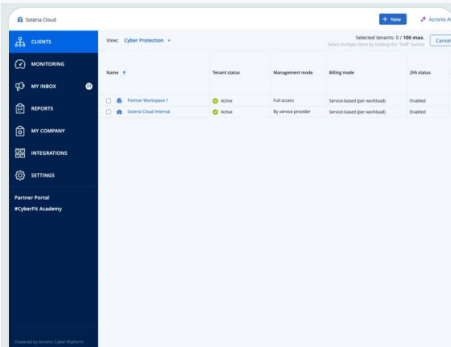
SERVICE OWNER

Soteria Cloud

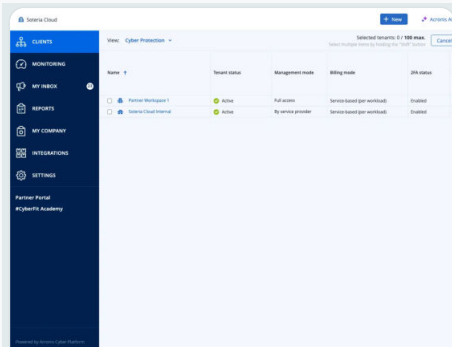
SCREEN CUES

Use the console views to confirm progress and explain the service clearly.

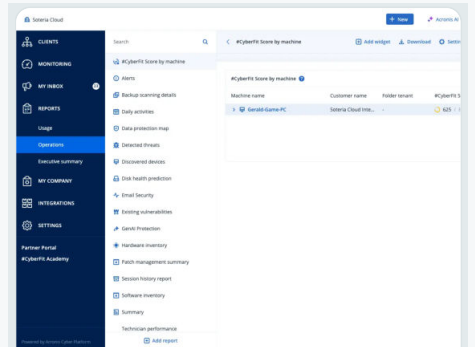
Visibility and control for cloud workloads, networks, and security posture. The screens below help buyers understand where scope, controls, and reporting evidence come from.



Cloud security service configuration view



Confirm services and scope



Review reporting evidence

Cloud workload protection scope has named owners and clear exclusions.

Required administrator access and customer approvals are confirmed.

Policies match the workload, user, data, and recovery risk profile.

Reports show coverage, exceptions, and action owners in plain language.

Soteria Cloud review rhythm is agreed for changes, incidents, and renewals.

BUYER CHECKPOINT

Before expanding the service, confirm that the buyer can see what is protected, what is excluded, what needs action, and how Soteria Cloud reports improvement.

OPERATIONAL FIT

Clear coverage, visible progress, and support when it matters.

The result is a protection approach customers can understand, fund, and measure through recurring Soteria Cloud reviews.

01

Improve cloud security posture

02

Control network exposure with clearer policy

03

Support cloud governance without slowing delivery

Controls to put in place

- Cloud security posture visibility
- Azure onboarding guidance
- Smart firewall capabilities
- Configuration and policy review
- Security recommendations
- Operational reporting

Strong fit scenarios

- Azure security baseline
- Cloud firewall and exposure review
- Governed cloud workload onboarding

SOTERIA CLOUD

Protection should be operational, not theoretical.

Soteria Cloud brings Acronis-powered capability together with onboarding, support, and recurring review.