MANAGED SECURITY

Soteria Cloud Managed Detection & Response

Detection, response, and recovery guidance for organizations that cannot watch everything themselves.

For customers that need stronger security monitoring and incident response confidence without building a full security operations team.

Executive issue: Alerts have little value if nobody has the time, context, or process to act on them.

01 **Improve visibility into suspicious activity**

02 **Create a clearer response path for endpoint incidents**

03 **Connect response decisions to backup and recovery options**

EXECUTIVE CONTEXT

The business reason this matters.

The brief frames the operational pressure, the commercial reason to act, and the outcomes leadership should expect from the Soteria Cloud approach.

BUSINESS ISSUE

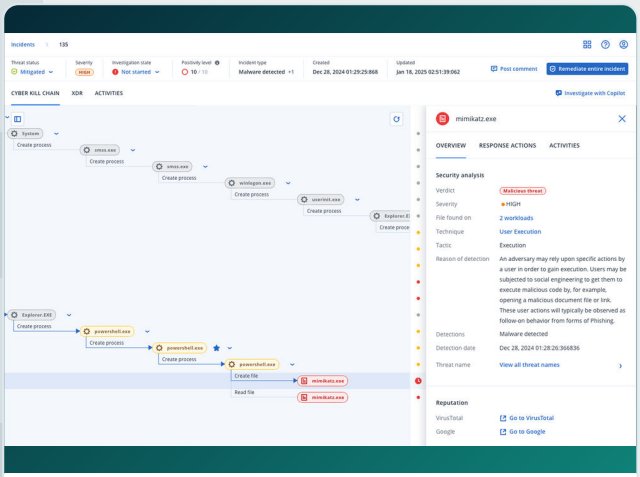
Alerts have little value if nobody has the time, context, or process to act on them.

SOTERIA CLOUD POSITION

Detection, response, and recovery guidance for organizations that cannot watch everything themselves. Soteria Cloud packages the capability around business outcomes, operational ownership, and a clearer path from decision to adoption.

BEST FIT

- Managed endpoint security
- Ransomware response planning
- Security service uplift for existing backup customers



From operational pressure to board-ready confidence.

Visual evidence and structured service packaging help buyers understand the path from risk to outcome.

01

Improve visibility into suspicious activity

02

Create a clearer response path for endpoint incidents

03

Connect response decisions to backup and recovery options

DECISION PATH

How the offer becomes an executive outcome.

Soteria Cloud positions the capability as a managed operating model, not a disconnected tool purchase.

DECISION DRIVERS

- **Threat detection workflows**
- **Endpoint response actions**
- **Security event review**
- **Incident escalation support**

PROOF POINTS

- **Built around Acronis security telemetry**
- **Delivered by Soteria Cloud as an operational service**
- **Supports the Total Data Protection story**

Book a Soteria Cloud executive review.