



MANAGED SECURITY

Soteria Cloud Managed Detection & Response

Detection, response, and recovery guidance for organizations that cannot watch everything themselves.

For customers that need stronger security monitoring and incident response confidence without building a full security operations team.

Executive issue: Alerts have little value if nobody has the time, context, or process to act on them.

- 01 Improve visibility into suspicious activity**
- 02 Create a clearer response path for endpoint incidents**
- 03 Connect response decisions to backup and recovery options**

EXECUTIVE BRIEF

Acronis Cyber Protect Cloud
Complete cyber protection. Simplified.

The diagram illustrates a workflow for Acronis Cyber Protect Cloud. At the top is a screenshot of the dashboard with the following data:

Category	Item	Value
OVERVIEW	Protected workloads	2,835
PROTECTION STATUS	All protected	No issues
ACTIVITY	No active alerts	
WORKLOADS	Servers	1,320
	Workstations	1,275
	Mobile devices	240
STORAGE	Total storage	2.4 TB
	Securely stored in the cloud	

Below the dashboard, a vertical flowchart shows the process:

- Risk** (Warning icon): Identify and prioritize what matters most.
- Control** (Gears icon): Apply proven protection across your environment.
- Outcome** (Checkmark icon): Ensure business continuity and drive better results.

A large shield icon with a checkmark is positioned below the flowchart.

Secure. Compliant. Always Protected.
Back up, protect, and recover everything from a single cloud-native platform.

At the bottom, four icons represent the platform's capabilities:

- Complete Data Protection
- Built-in Cybersecurity
- Easy to Manage and Automate
- Scalable for Any Business

EXECUTIVE CONTEXT

The business reason this matters.

The brief frames the operational pressure, the commercial reason to act, and the outcomes leadership should expect from the Soteria Cloud approach.

BUSINESS ISSUE

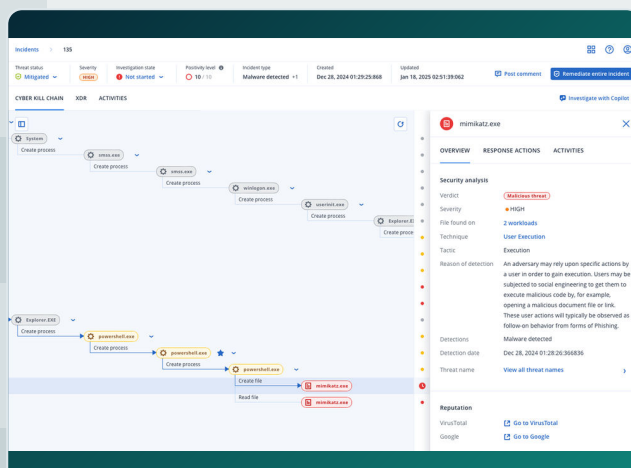
Alerts have little value if nobody has the time, context, or process to act on them.

SOTERIA CLOUD POSITION

Detection, response, and recovery guidance for organizations that cannot watch everything themselves. Soteria Cloud packages the capability around business outcomes, operational ownership, and a clearer path from decision to adoption.

BEST FIT

- **Managed endpoint security**
- **Ransomware response planning**
- **Security service uplift for existing backup customers**



From operational pressure to board-ready confidence.

Visual evidence and structured service packaging help buyers understand the path from risk to outcome.

01

Improve visibility into suspicious activity

02

Create a clearer response path for endpoint incidents

03

Connect response decisions to backup and recovery options

DECISION PATH

How the offer becomes an executive outcome.

Soteria Cloud positions the capability as a managed operating model, not a disconnected tool purchase.



DECISION DRIVERS

Threat detection workflows

Endpoint response actions

Security event review

Incident escalation support

PROOF POINTS

- Built around Acronis security telemetry
- Delivered by Soteria Cloud as an operational service
- Supports the Total Data Protection story

Book a Soteria Cloud executive review.