



BACKUP AND RECOVERY

Soteria Cloud Advanced Backup

Reliable backup that is designed around
restore outcomes, not just retained copies.

For organizations that need dependable protection for
servers, workstations, virtual machines, NAS, and core
business data.

Executive issue: Backups only matter when they can
be restored quickly, cleanly, and at the right level of
granularity.

- 01 Protect critical systems from deletion, corruption, and ransomware impact**
- 02 Recover files, systems, and workloads with practical restore options**
- 03 Build predictable recovery into the managed service model**

EXECUTIVE BRIEF

Acronis
Cyber Protect Cloud

Complete cyber protection.
Simplified.

The diagram illustrates a workflow for Acronis Cyber Protect Cloud. It starts with a dashboard showing an overview of 2,835 protected workloads, a protection status of 'All protected (No issues)', and an activity log with 'No active alerts'. Below the dashboard, a vertical flowchart shows three stages: **Risk** (Identify and prioritize what matters most), **Control** (Apply proven protection across your environment), and **Outcome** (Ensure business continuity and drive better results). This flow leads to a shield icon with a checkmark, representing a secure and compliant state. The final text reads: 'Secure. Compliant. Always Protected. Back up, protect, and recover everything from a single cloud-native platform.'

Dashboard Overview:

- OVERVIEW: 2,835 Protected workloads
- PROTECTION STATUS: All protected (No issues)
- ACTIVITY: No active alerts
- WORKLOADS: Servers (1,320), Workstations (1,275), Mobile devices (240)
- STORAGE: 2.4 TB Total storage, Securely stored in the cloud

Workflow Stages:

- Risk:** Identify and prioritize what matters most.
- Control:** Apply proven protection across your environment.
- Outcome:** Ensure business continuity and drive better results.

Secure. Compliant. Always Protected.
Back up, protect, and recover everything from a single cloud-native platform.

Key Features:

- Complete Data Protection
- Built-in Cybersecurity
- Easy to Manage and Automate
- Scalable for Any Business



EXECUTIVE CONTEXT

The business reason this matters.

The brief frames the operational pressure, the commercial reason to act, and the outcomes leadership should expect from the Soteria Cloud approach.

BUSINESS ISSUE

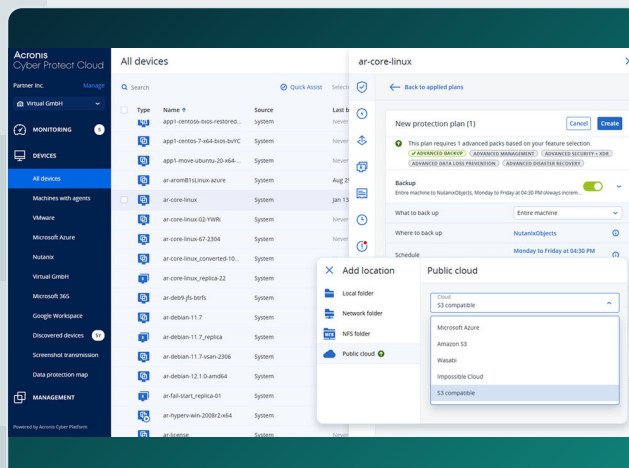
Backups only matter when they can be restored quickly, cleanly, and at the right level of granularity.

SOTERIA CLOUD POSITION

Reliable backup that is designed around restore outcomes, not just retained copies. Soteria Cloud packages the capability around business outcomes, operational ownership, and a clearer path from decision to adoption.

BEST FIT

- Endpoint and server backup modernization
- Protection for branch offices and remote teams
- Backup standardization across multiple customers



From operational pressure to board-ready confidence.

Visual evidence and structured service packaging help buyers understand the path from risk to outcome.

01

Protect critical systems from deletion, corruption, and ransomware impact

02

Recover files, systems, and workloads with practical restore options

03

Build predictable recovery into the managed service model

DECISION PATH

How the offer becomes an executive outcome.

Soteria Cloud positions the capability as a managed operating model, not a disconnected tool purchase.



DECISION DRIVERS

Image-based backup

File and folder recovery

Physical and virtual workload support

NAS backup options

PROOF POINTS

- Acronis-powered backup engine
- Soteria Cloud local support
- Fits into Total Data Protection bundles

Book a Soteria Cloud executive review.