

MANAGED SECURITY

# Soteria Cloud Managed Detection & Response

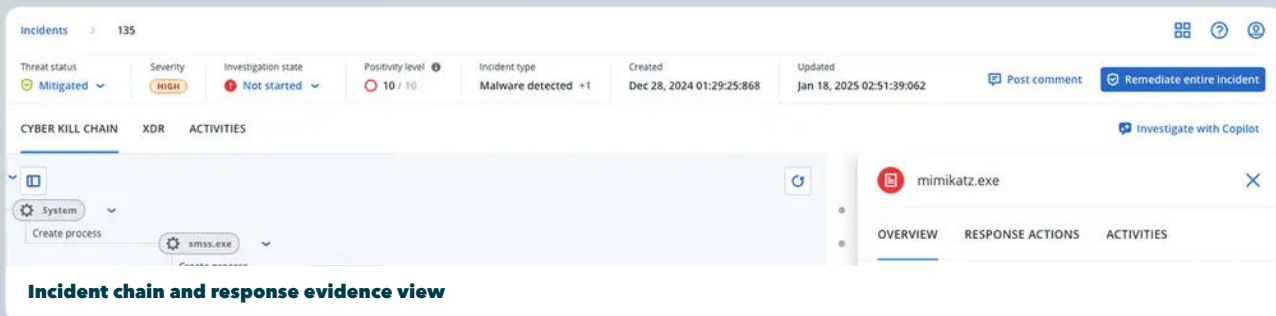
Detection, response, and recovery guidance for organizations that cannot watch everything themselves.

AT A GLANCE

## Acronis MDR and EDR capabilities

For customers that need stronger security monitoring and incident response confidence without building a full security operations team.

**Acronis** Powered by Acronis



The screenshot displays the Acronis MDR and EDR interface. At the top, it shows 'Incidents' with a count of 135. Below this, there are filters for Threat status (Mitigated), Severity (HIGH), Investigation state (Not started), Positivity level (10 / 10), Incident type (Malware detected +1), Created (Dec 28, 2024 01:29:25:868), and Updated (Jan 18, 2025 02:51:39:062). Action buttons include 'Post comment' and 'Remediate entire incident'. The main section is titled 'CYBER KILL CHAIN' and includes tabs for 'XDR' and 'ACTIVITIES'. A sidebar on the left shows 'System' and 'Create process' options. The main content area displays 'Incident chain and response evidence view' for a specific incident, showing a process named 'mimikatz.exe' with tabs for 'OVERVIEW', 'RESPONSE ACTIONS', and 'ACTIVITIES'. A button 'Investigate with Copilot' is also visible.



**SPECIFICATIONS**

# Capabilities, fit, and service coverage.

Alerts have little value if nobody has the time, context, or process to act on them.

**OFFER**

**Soteria Cloud Managed Detection & Response**

**TECHNOLOGY**

**Acronis MDR and EDR capabilities**

**CATEGORY**

**Managed security**

**PRIMARY FIT**

**For customers that need stronger security monitoring and incident response confidence without building a full security operations team.**

**PROTECTION PROMISE**

**Detection, response, and recovery guidance for organizations that cannot watch everything themselves.**

**SERVICE MODEL**

**Soteria Cloud onboarding, support, reporting, and review**

## Included capabilities

- Threat detection workflows
- Endpoint response actions
- Security event review
- Incident escalation support
- Protection policy improvement
- Reporting for stakeholders

## Business outcomes

- Improve visibility into suspicious activity
- Create a clearer response path for endpoint incidents
- Connect response decisions to backup and recovery options

**COMMON USE CASES**

Managed endpoint security; Ransomware response planning; Security service uplift for existing backup customers

**SERVICE COMPONENTS**

Security onboarding; Monitoring and response workflow setup; Incident escalation model; Monthly posture reporting

**SOTERIA CLOUD VALUE**

Protection delivered with practical implementation, operational visibility, and support ownership.

**PROOF POINTS**

Built around Acronis security telemetry; Delivered by Soteria Cloud as an operational service; Supports the Total Data Protection story

**TOTAL DATA PROTECTION**

## Zero Downtime. Zero Data Loss.

Soteria Cloud helps protect the workloads, identities, users, and services that keep the business moving.